

## Excelsior Springs School District #40

Request for Sealed Bids  
Dell Chromebooks  
RFB T008-Dell-Chromebook

### Overview

The Excelsior Springs School District is accepting Bids to identify qualified vendors to be responsible for providing all of the resources required. The goal for this deployment is to replace existing hardware used throughout the district to satisfy equipment rotation requirements. The Bid shall include all specified hardware, supplies, and delivery.

The Excelsior Springs School District #40 is: 1- Early Childhood Center, 3- Elementary Schools, 1- Middle School, 1- High School, 1- Career Center, and 1-new elementary (under construction, scheduled to open August 2021) including a total district enrollment of approximately 2,900 students.

The bid submission deadline will be 8:00 a.m., Tuesday, June 22st, 2021.  
Due to Covid, sealed bids maybe email to the following address:

[ESSD-SealedBids@ga.essd40.com](mailto:ESSD-SealedBids@ga.essd40.com)

The Subject line must read **Sealed Bid 2021-T008-Dell-Chromebook**

Bidders during the RFP process and the winning vendor will direct any questions in writing to:

Lynnette Procopio  
300 W. Broadway  
Excelsior Springs, MO 64024  
[lprocopio@ga.essd40.com](mailto:lprocopio@ga.essd40.com)

Questions and responses will be posted on the district's website on the Excelsior Springs School District website: [ESSD40.com](http://ESSD40.com) > [Work For ESSD](#) > [Technology](#).

The Board reserves the right to reject any and all bids and to waive any informality in a bid if that action is in the best financial interests of the Board. The Bid Award shall be made on the basis of the lowest bid price or the lowest evaluated bid price for the device selected by the district.

## Section 1 - Specifications

Quantity	Description
70	Dell 3100, 11.6" Intel® Celeron™ N4000 , 4GB RAM 16GB eMMC
70	3-year mail-in service/accidental damage
70	Google Chrome Management Console perpetual license

## Section 2 - Deliveries

All deliveries or equipment must include:

- Standard components
- Power Cabling
- Appropriate Drivers
- Initial Supplies
- Technical equipment manuals
- Operator Manuals

Vendors are required to provide a delivery plan and schedule as part of their response. Our goal is to have them available for students by August 26, 2021.

## Section 3 – Warranties

The district is seeking a three-year depot warranty for all of the Chromebooks. Provide the cost and detailed information on the warranty option. The district can work with a self-maintainer warranty program. If the vendor provides a self-maintainer option please provide a detailed description.

In addition to a standard warranty, the district is seeking a three-year accidental damage warranty for each Chromebook. Provide the cost and a detailed description of the accidental damage warranty.

## Section 4 - References

Provide a minimum of three (3) references for similar agreements with other entities, such as K12 schools and/or College/University

## Section 5 - Basic Selection

This proposal is seeking the best option for the students and staff of the district. While the lowest price will be the highest factor in evaluation bids, other factors such as: Meet the Needs of the

District (ruggedness and durability, battery life, warranty offered), and references for services offered.

<b>Cost of products and/or services:</b> bidders will be evaluated on the cost of the solution. The lowest price will receive 60, others will be calculated based on the percentage of Lowest Proposal Price.	60
<b>Meets the Needs of the District</b>	25
<b>References</b>	15

- The Excelsior Springs School District reserves the right to reject any or all RFB's for irregularities, informalities, or technicalities which are in the best interest of the District. The Excelsior Springs School District also reserves the right to waive any or all RFB's for irregularities, informalities or technicalities which are in the best interest of the District.

- Vendors may withdraw their RFB prior to the stated time of opening, but may not be withdrawn for a period of thirty days thereafter unless required by law.

- The Excelsior Springs School District reserves the right to accept any offer in part or in whole, to request a new RFB, or to award any of the items specified herein as it deems to be in its best interest of the school district. By quoting, the vendor specifically agrees that the decision of the Excelsior Springs School District is final and binding.

- The Excelsior Springs School District reserves the right to be the sole determining party as to which vendor is awarded this project. The Excelsior Springs School District will select the lowest and best proposal that will fulfill requirements set forth by this RFB.

- Prices quoted shall be guaranteed for a period of ninety (90) days after the closing date of the proposal.

- Should the vendor take exception to any terms, conditions, or specifications stated herein, such exception must be so stated in writing on company letterhead and submitted prior to the RFB opening.

- Written exceptions may or may not be honored by the Excelsior Springs School District. By quoting this proposal, the vendor agrees to all the contents of this RFB.

- Failure to deliver as guaranteed, or any other material breach or default by the awarded vendor, may result in the disqualification of the vendor from future RFB's. In the case of default by the awarded vendor, the Excelsior Springs School District will procure from the second-ranked vendor, and hold the first vendor responsible for any excess cost associated therein.

- Vendors are expected to utilize Lynnette Procio as the sole representative for ALL information regarding this RFB. Vendors who contact any other District employee or representative without the approval of Lynnette Procio are subject to disqualification from this RFB.

- The provider is responsible for ensuring bids are received by the district no later than the appointed date and hour. Late bids will not be considered and will be returned unopened to the bidder.

**Section 6 - Response Timeline**

<b>Event</b>	<b>Date</b>
Last date for questions	June 18, 2021, at 2:00 p.m. CST
Bids due	June 22, 2021, at 8:00 a.m. CST
Evaluation Period	June 22-23, 2021
Request Board of Education approval	June 28, 2021

**Section 6 - Bid Response Sheet**

Inclusion of Bid Response Sheet required to be considered a responsive bid.

<b>Description</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Discount %</b>	<b>Extended Price</b>
Dell Chromebook Model 3100 Education 11.6” HD non-touch, Chrome OS, Intel Celeron-N4020 Processor,4GB RAM Memory, 16GB eMMC SSD or (model of equal or better specification if available)	75			
3-year mail-in service/accidental damage	75			
Google Chrome Management Console perpetual license	75			
	Sub-Total			
	Ship/Handling			
	Total Cost			

Company Name: \_\_\_\_\_

Date: \_\_\_\_\_

Representative Name : \_\_\_\_\_